

## COS Foundation 2020-21 Year-end Performance

	<u>TOTAL</u> 7/1/20 - 5/18/21	Forecast May-June	FY TOTALS 2020-2021	2020-21 Budget	Difference
<b><u>Income</u></b>					
4000 · Foundation General Donations	37,476		37,476	35,000	2,476
4010 · Fundraising Revenue			-		-
4010.10 · Auction Sales	1,114		1,114	4,000	(2,886) Limited success with Power of the Purse Virtual Auction
4010.20 · Concession Sales	-		-	-	
4010.40 · Merchandise Sales			-		-
4010.60 · Sponsorships	200		200	21,000	(20,800) No 2021 Brew Fest and 2021 CSF Celebrations
4010.80 · Ticket Sales			-	6,200	(6,200) No 2021 CSF Celebrationsy
<b>Total 4010 · Fundraising Revenue</b>	<b>1,314</b>		<b>1,314</b>	<b>-</b>	<b>1,314</b>
4020 · Found Schlrshp Donations	250		250	-	250
4030 · Investment Income	235,750		235,750	235,750	-
					Per Spend Analysis through December 2020
<b>Total Income</b>	<b>274,790</b>		<b>276,104</b>	<b>301,950</b>	<b>(25,846)</b>
<b><u>Expense</u></b>					
5000 · Operational Expense					
5000.10 · Bank Fees	2,278	650	2,928	3,800	872
5000.13 · Contract Services	65,822	(55,000)	10,822	20,995	10,173 Deleted Interact expenses - were capital expenditure
5000.15 · Donor Software Access	5,207	892	6,099	5,254	(845) DonorPerfect and eTeamSponsors FundRaker
5000.20 · Entry Fees	-		-		-
5000.30 · Interest Expense	-		-		-
5000.35 · Licenses and Permit Fees	185		185		(185)
5000.37 · Membership & Dues	1,825	395	2,220	1,600	(620) NCCCCF Dues adjusted to a higher tier
5000.40 · Miscellaneous	7,952	2,800	10,752	12,000	1,248 President's Discretionary Account majority of these expenses
5000.45 · Office Equipment	424		424	600	176
5000.50 · Office Supplies	1,465		1,465	2,000	535
5000.60 · Personnel Cost Reimb.	-		-	1,800	1,800
5000.65 · Postage	47.26		47	700	653
5000.70 · Printing	2,207	1,000	3,207	6,000	2,793 Alumni/Retiree Mailings
5000.75 · Promotion	6,846	1,200	8,046	8,000	(46)
5000.80 · Training	-		-	800	800 No availability for conferences, online or otherwise
5000.85 · Travel	-		-	2,500	2,500 No Travel
5000.90 · Volunteer Development	512	1,800	2,312	2,500	188 No board meeting expenses, Year-end social gathering planned
5000 · Operational Expense - Other	-		-		-
<b>Total 5000 · Operational Expense</b>	<b>94,771</b>		<b>48,508</b>	<b>68,549</b>	<b>20,041</b>
5010 · Fundraising Expense	-		-	11,000	11,000 CSF, some emergency funding campaign
5060 · Miscellaneous	-		-	-	-
6030 · Foundation Project Funding	71,101	4,000	75,101	120,000	44,899 Several projects incomplete due to COVID
6050 · Scholarship Expenses	-		-	1,500	1,500 No Scholarship Night
6060 · Scholarship Disbursement	86,931		86,931	80,000	(6,931) COS \$17k, Pres Scholars, \$13k, POP \$12k, ITEP \$45k (over budget)
<b>Total Expense</b>	<b>252,803</b>		<b>210,540</b>	<b>281,049</b>	<b>70,509</b>
<b>Net Operating Income</b>	<b>21,987</b>		<b>65,564</b>	<b>20,901</b>	<b>44,663</b>